

**2018MY F-150
PRICE LIST**

PRICE PER FLEET CODE 633

	MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
REGULAR CAB	XL	4x2	F1C	122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box	██████	\$ 27,380	
			F1C	141 in. Wheelbase, XL 4x2 RC SS 8.0 Box	██████	27,680	
		4x4	F1E	122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box	██████	32,025	
			F1E	141 in. Wheelbase, XL 4x4 RC SS 8.0 Box	██████	32,325	
	XLT	4x2	F1C	122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box	██████	32,970	
			F1C	141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box	██████	33,270	
		4x4	F1E	122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box	██████	36,395	
			F1E	141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box	██████	36,695	
SUPER CAB	XL	4x2	X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box	██████	31,465	
			X1C	163 in. Wheelbase, XL 4x2 SC SS 8.0 Box	██████	32,770	
		4x4	X1E	145 in. Wheelbase, XL 4x4 SC SS 6.5 Box	██████	34,895	
			X1E	163 in. Wheelbase, XL 4x4 SC SS 8.0 Box	██████	37,150	
	XLT	4x2	X1C	145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box	██████	35,880	
			X1C	163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box	██████	37,185	
		4x4	X1E	145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box	██████	39,305	
			X1E	163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box	██████	41,560	
	Lariat	4x2	X1C	145 in. Wheelbase, Lariat 4x2 SC SS 6.5 Box	██████	41,185	
			X1E	145 in. Wheelbase, Lariat 4x4 SC SS 6.5 Box	██████	44,610	
		4x4	X1C	163 in. Wheelbase, Lariat 4x2 SC SS 8.0 Box	██████	41,485	
			X1E	163 in. Wheelbase, Lariat 4x4 SC SS 8.0 Box	██████	45,860	
SUPER CREW	XL	4x2	W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	██████	33,920	
			W1C	157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box	██████	35,225	
		4x4	W1E	145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box	██████	37,430	
			W1E	157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box	██████	39,685	
	XLT	4x2	W1C	145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box	██████	38,230	
			W1C	157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box	██████	39,535	
		4x4	W1E	145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box	██████	41,725	
			W1E	157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box	██████	43,980	
	Lariat	4x2	W1C	145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box	██████	43,545	
			W1C	157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box	██████	43,845	
		4x4	W1E	145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box	██████	46,970	
			W1E	157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box	██████	48,220	
	King Ranch	4x2	W1C	145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box	██████	51,600	
			W1C	157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box	██████	51,900	
		4x4	W1E	145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box	██████	55,025	
			W1E	157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box	██████	55,325	
	Platinum	4x2	W1C	145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box	██████	54,155	
			W1C	157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box	██████	54,455	
		4x4	W1E	145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box	██████	57,580	
			W1E	157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box	██████	57,880	
	Limited	4x2	W1C	145 in. Wheelbase-Limited, Lariat 4x2 SCrew SS 5.5 Box	██████	60,520	
		4x4	W1E	145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box	██████	63,945	
	SUPER CAB	Raptor	4X4	X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	██████	49,785
				X1R	133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	██████	49,785
X1R				133 in. Wheelbase-Raptor, Lariat 4x4 SC SS 5.5 Box	██████	49,785	
	MODEL		SERIES CODE	BASE VEHICLE PRICE (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
SUP	Raptor	4X4	W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	██████	\$ 52,770	
			W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5	██████	52,770	

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PRICE EXCLUDES

E R C R E W		Box		
		W1R	145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box	52,770
		—	Destination and Delivery	1,295

TRIM SERIES	DRIVE	ORDER CODE	EQUIPMENT GROUPS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
XL	4x2/4x4	100A	Series Price	N/C	N/C
		300A	Series Price	N/C	N/C
		500A	Series Price	N/C	N/C
		600A	Series Price	N/C	N/C
		700A	Series Price	N/C	N/C
		900A	Series Price	N/C	N/C
		800A	Series Price	N/C	N/C
		801A	Series Price	--	--
		802A	Series Price	--	--
XL		101A	Equipment Group 101A -- Regular Cab		\$ 2,055
			Equipment Group 101A Net		1,305
			Equipment Group 101A -- Super Cab		2,255
			Equipment Group 101A Net		1,505
			Equipment Group 101A -- Crew Cab		2,255
X		101A	Equipment Group 101A Net		1,505
XLT		301A	Equipment Group 301A (Mid) -- Regular Cab		2,100
			Equipment Group 301A Net		1,100
			Equipment Group 301A (Mid) -- Super/Crew Cab		2,150
			Equipment Group 301A Net		1,150
			Equipment Group 302A (Luxury)		4,520
Lariat		500A	Equipment Group 302A Net		2,770
			Equipment Group 500A	N/C	N/C
Lariat		501A	Equipment Group 500A Net		(500)
			Equipment Group 501A (Mid)		1,585
Lariat		502A	Equipment Group 502A (Luxury)		7,335
			Equipment Group 502A Net		5,835
King Ranch		601A	Equipment Group 601A (Luxury)		3,780
			Equipment Group 601A Net		3,280
Platinum		701A	Equipment Group 701A (Luxury)		2,540
			Equipment Group 701A Net		2,040
Raptor		801A	Equipment Group 801A (Mid)		3,280
			Equipment Group 802A (Luxury)		9,770

DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL		
ENGINE	4x2/4x4	99P	2.7L EcoBoost ilo 3.3L V6 PFD		\$ 995	
		995	5.0L ilo 3.3L V6 PFD		1,995	
		99G	5.0L ilo 2.7L EcoBoost		1,000	
			3.5L EcoBoost ilo 3.3L V6 PFD		2,595	
			3.5L EcoBoost ilo 2.7L EcoBoost		1,600	
		44G	3.5L EcoBoost ilo 5.0L		600	
		Electronic 10 speed automatic transmission	0	0		
AXLE	4x2/4x4	X26	Optional Axle Ratio (where Optional)		80	
		XL5	E-locking 3.15 axle		420	
		XL3	E-locking 3.31 axle		420	
			E-locking 3.31 axle -- w/ 55A & 995 or 99G	Incl.	Incl.	
		XL9	E-locking 3.55 axle		470	
			E-locking 3.55 axle -- w/ 55A & 995 or 99G		50	
		XL6	E-locking 3.55 axle -- w/ 53C, 55A & 99P	Incl.	Incl.	
			E-locking 3.55 axle -- w/ 53C & 99G	Incl.	Incl.	
				E-locking 3.73 axle		570
				E-locking 3.73 axle -- w/ 55A & 995		150
		E-locking 3.73 axle -- w/ 55A & 99P		100		

SERIES CODE	GVW CODE	PAYLOAD PACKAGES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	622	2.7L V6 EcoBoost Payload Package		\$ 750
Lariat	627	Heavy Duty Payload Package -- Lariat		1,695
XLT	627	Heavy Duty Payload Package -- XLT		1,695
XL	627	Heavy Duty Payload Package -- XL		1,500

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MODEL	OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	64H	18 Silver Heavy-Duty Payload Pkg Wheel -- XL		\$ 395
	64S	20 Six-Spoke Premium Painted Aluminum Wheel		1,095
	64L	20 Chrome-like PVD Wheel		1,095
	642	20 Machined-Aluminum Wheels -- XLT/Lariat		995
	64G	20 Machined-Aluminum King Ranch Wheels		995

MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
XL		W	Cloth 40/Console/40 Front Seat		\$ 295
XLT		U	Cloth 40/Console/40 Front Seat		295
		H	Leather Trimmed Heated/Cooled Captains Chairs w/ Console & Floor Shifter -- Lariat		650
		H	Leather Trimmed Heated/Cooled Captains Chairs w/ Console & Floor Shifter -- w/ Lariat Sport Package	Incl.	Incl.

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	44G	Electronic 10 speed automatic transmission 2.7L, 5.0L, and 3.5L GTDI	N/C	N/C
	XL4	E-locking 4.10 axle	STD	STD
	T7C	LT245/75R17 BSW All-Season -- Incl w HD Payload Pkg		\$ 295
	T8C	LT275/65R18C OWL A/T		295
	642	20 Machined-Aluminum Wheels -- XL STX	Incl.	Incl.
	86A	XL Chrome Appearance Package		775
		XL Chrome Appearance Package Net		275
	861	XL Sport Appearance Package		775
	86B	XLT Chrome Appearance Package		1,695
		XLT Chrome Appearance Package Net		945
	862	XLT Sport Appearance Package -- w/ 301A		1,995
		XLT Sport Appearance Package Net		1,245
		XLT Sport Appearance Package -- w/ 302A		300
	61X	XLT Special Edition Package		1,995
	86L	Lariat Chrome Package		1,695
		Lariat Chrome Package Net		945
	863	Lariat Sport Package -- w/ 501A		1,995
		Lariat Sport Package Net		1,245
	863	Lariat Sport Package -- w/ 502A		300
	61L	Lariat Special Edition Package		1,995
	86K	King Ranch Chrome Package		1,995
		King Ranch Chrome Package Net		1,245
	61M	King Ranch Monochromatic Package	N/C	N/C
	U35	Navigation Discount		(500)
	55A	Off-Road Package		770
	53B	Class IV Trailer Hitch -- XL/XLT		95
	53A	Trailer Tow Package		995
	53C	Max Trailer Tow Package		1,295
		Max Trailer Tow Package -- w/ 627		1,195
	47E	Pro Trailer Backup Assist w/Raptor		395
		Pro Trailer Backup Assist	Incl.	Incl.
	68P	Snow Plow Prep		50
	52L	SYNC 3		450
	655	Extended Range Fuel Tank		445
	595	Fog Lamps -- XL		140
	153	Front License Plate Bracket (where available)	N/C	N/C
	954	Two-Tone Paint -- XLT/Lariat		250
	413	Skid Plates - 4x4		160
		Skid Plates -- with 55A	Incl.	Incl.
	168	Carpeting & Floor Mats		145
47R	Full Coverage Rubber Floor Mats		135	
16G	Vinyl Flooring Black	N/C	N/C	
59R	Remote Start System -- w/ 300A, 301A, & Raptor Series		195	
96T	Tonneau Pickup Box Cover - Soft Folding		525	
96X	Tonneau Pickup Box Cover - Hard		995	
96L	Wheel Well Liner -- Late Availability		180	
96W	Bedliner -- Spray-In		495	
54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn -- XL		305	
	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- Raptor		365	
54M	Manually Telescoping/Manual Glass/Manual-Folding Trailer Tow Mirrors with Black Skull Caps -- XL		90	

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL		\$ 395	
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT		190	
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT		275	
	59S	Super Puddle (LED Puddle/Side Mirror Light)		175	
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR		250	
	43M	Moonroof (Single Panel on SuperCab)		995	
	43V	Moonroof (Twin Panel on SuperCrew)		1,295	
	91V	110v/400w Outlet -- 1 Outlet		200	
			110v/400w Outlet -- w/ 88V, 88W, and 88U (2 Outlets)		250
	63S	Pickup Box Access Step		325	
	90R	Bed Ramps (req. 55B) -- Late Availability		595	
	57Q	Rear Window Defroster -- XL / XLT		220	
	924	Rear Privacy Glass -- XL		100	
	435	Power-sliding Rear Window -- XLT (Including 57Q)		350	
	18B	Running Boards, Black Platform		250	
	18E	Running Boards, Black Tubular		300	
	18C	Running Boards, Chrome Tubular		635	
	188	Running Boards, Chrome Angular		780	
	18P	Running Boards, Power Deployable		995	
	63E	Stowable Bed Extender		250	
	85P	Pickup Box LED Lighting -- XLT & Raptor		125	
	55B	BoxLink -- XL		80	
	63T	Tailgate Step		375	
	94K	Kicker Subwoofer		695	
	67T	Trailer Brake Controller		275	
	50C	Adaptive Cruise Control w/ Stop-and-Go and Pre-Collision Assist		1,250	
	17B	BLIS with Cross-Traffic Alert		590	
	17A	Inflatable Rear Safety Belts -- Crew Cab only		200	
	68T	Technology Package		1,395	
	76R	Reverse Sensing System		275	
	47C	Ford Telematics™ powered by Telogis® includes 1 year of service		800	
	96P	Bedliner -- Plastic, Drop-In		350	
	90D	Bed Divider (req. 55B)		295	
	PUG	Tri-Coat Paint		595	
	PU6	Tinted Clearcoat Paint		395	
	98G	CNG/Propane Gaseous Engine Prep Pack		315	
	91A	Smoker's Package		95	
	61S	STX Appearance Package		1,995	
	U17	STX Appearance Package Discount		(1,250)	
	60M	SYNC® Connect		235	
	60C	SYNC® Connect		235	
	61C	Carbon Fiber Package		995	
	55G	Exterior Graphics Package		1,075	
	55R	Hood Graphics Package		900	
	60R	Interior Color Accent Package		750	
	68R	Raptor Technology Package		1,950	
	61T	4.10 Front-Axle w/Torsen® Differential		500	
64D	17 Forged Aluminum Bead-Lock Capable Wheel		1,165		
90H	Second-row heated seats (SuperCrew® Only)		125		
763	360-degree Camera (reqs. BLIS® (17B)		375		
66D	Tailgate Appliqué Delete	0	0		
68X	XLT Power Equipment Group Package		725		
U38	XLT Power Equipment Group Package Discount		(250)		
	AUDIO				
58C	Single CD with Sirius -- w/ 101A		195		
58D	B&O PLAY Premium Audio System		610		
50N	Navigation		795		

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	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	85A	XL Power Group - Regular Cab	██████████	\$ 970
		XL Power Group - Super Cab / Crew Cab	██████████	1,170
	53A	Trailer Tow Package w/o TBA -- Fleet only	██████████	595
	53C	Max Trailer Tow Package w/o TBA -- Fleet only	██████████	895
		Max Trailer Tow Package w/ 627 w/o TBA -- Fleet only	██████████	795
	52P	SYNC -- Fleet Only	██████████	420
	58B	Single CD with AM/FM -- Fleet Only	██████████	290
	58C	Single CD with Sirius -- w/ 100A -- Fleet Only	██████████	485
		Single CD with Sirius -- w/ 300A -- Fleet Only	██████████	195
	655	Extended Range Fuel Tank -- 100A, 300A, 500A	██████████	445
	50S	Cruise Control	██████████	225
	85H	Back Up Alarm System	██████████	125
	942	Daytime Running Lamps	██████████	45
	66S	SSV (Special Services Vehicle) package	██████████	50
	41H	Engine Block Heater	██████████	90
	94S	LED Warning Strobes	██████████	675
	90L	Manual Driver Lumbar	██████████	40
17C	Front / Rear Chrome Bumper	██████████	175	
91P	8-Way Power Driver Seat	██████████	350	
60F	Flex Fuel Badge (Fleet Only)	██████████	5	